

Technical Sales Specialist (m/f/d)

Apply now!



Being a part of Delta Intelligent Building Technologies (Delta IBT), we develop and manufacture the next generation of integrated solutions for building automation in Vienna under the brand LOYTEC. Our solutions are designed with graphical user interfaces, open communication protocols and follow international standards. By doing so, we ensure seamless integration in long-term retrofittable, sustainable and future-ready buildings. www.loytec.com

Your Responsibilities as Technical Sales Specialist

- Technical assistance for sales teams and partners through all stages of the sales process
- Translating customer requirements to sales offers, including pricing
- Technical sales support for technical and commercial inquiries from prospects and customers
- Keeping up to date with all product specifications for our building automation solution
- Collecting feedback from customers to align product roadmaps with customer needs

Required Background for this Role

- Technical education in electronic systems on FH or university level
- Several years of professional experience in a similar sales or support role
- Professional experience with MS Office and SAP software
- Very good language skills in English and German

Your Job at Delta IBT includes among other Things

- Flexible working hours (38.5 hours/week)
- Job ticket for public transportation in Vienna (our office is located near the U6)
- Very reasonable priced lunch in our canteen and a fitness room inhouse
- Further training and international collaboration

This is the right job for you?

Send us your application to jobs@loytec.com!

Note pursuant to §23 of the Gleichbehandlungsgesetz (Equal Treatment Act): According to the collective agreement for employees in data processing and information technology, the minimum salary in grade ST1 standard level is € 3,954.- in the year 2026. We value existing professional experience through appropriate overpayment.