

Delta Day at Vodafone Luxembourg & Dusseldorf

Arno de Ruyter, Dirk Weniger



Luxembourg

On 19 September in 2018, we, the Telecom Power Solutions team, organized a Delta Day at the purchasing headquarter of Vodafone in Luxembourg. Upfront we invited the Vodafone participants from several departments like Property, Networks, IT, Commercial Services. The total purchase volume of Vodafone, a global operating company, is more than 17 Billion EUR a year. Quite an impressive number!

We organized this event topresent Delta as a solutions provider.

Our Telecom Power Solutions are designed with the flexibility, efficiency and quality required to power the entire telecom infrastructure in the high-speed, connected world. As you know, everything is connected these days. The telecom infrastructure is so much more than just power. We can oversee the whole picture and offer complete solutions that meet the upcoming telecom infrastructure needs.

During the Delta Day, we offered a wide range of Power Saving products. By combining them, we showed we could create customer specific solutions. In addition to the Standard Telecom products for mobile networks, we presented a broad range of products and solutions to help Vodafone to prepare them for the 5G future. Several different Delta Business Units, see below, came to Luxembourg with their products presentation. The product range we presented was quite impressive.

FOR EXAMPLE:

- Projectors and Screens from Vivitek
- Surveillance Cameras and Motion Detection devices from Vivotek
- **Energy Saving Solutions for Buildings** and Networks from Loytec
- Data Centre Infrastructure from Eltek
- Network switches from Agema
- **UPS solutions from MCIS**
- · Laptop & Phone adapters from Innergie



